



## *Welcome to our FABULOUS Unit!*

I am so excited to be the first to welcome you to the best business opportunity for women in America! We are so glad to have you in our group. There must be a million questions running through your mind right now and I can assure you that this is normal. I was so excited when I joined in 2001. I wanted to learn everything now.....right now. Be patient with yourself.

Your journey in Mary Kay will be one of both personal and professional growth. I encourage you, first and foremost, to be a good student. You can learn all you need to know about make-up in one day but you will spend years learning about yourself and others, attitude management, time management, money management, etc. It will be both exciting and rewarding.

A system of learning has been developed just for you. START here! Trust me, I have FAILED forward to success. I have made many mistakes and it is my goal to save you the time and by pass the things that do NOT work!!! We will work together to set YOU up on the road to SUCCESS! Start with your Welcome Conversation with me within the next 48 hours! Schedule your New Consultant Welcome Call with me here (insert link).

I will answer any questions you may have and to get you started! I'm sure you have many questions, and as a new Consultant, I did too. We will discuss all of your questions, options and concerns in detail, and I am here to train and support you along your new journey.

Each assignment/system is designed to build a specific skill. Our weekly success meetings via ZOOM and daily emails/voxers are your first baby steps. They should never be missed. Communication with me is essential to your success! I am here for your success! The more you communicate with me, the more you will learn and the more effective you will be! I work closely with those who are communicating with me and who attend our meetings and trainings.

Our exciting unit goals this year include: stretching for the finish line this Seminar Year with **\$1,000,000** in retail sales, **100 Star Consultants** and debuting as an EXECUTIVE AREA with 5 NEW Directors and 20 RED JACKETS this year! Will one of them be YOU? What role will YOU play in our VICTORY? Whatever goals you have for your Mary Kay business, I will be watching with pride as you carve your own path and pursue your dreams!

As your Director, ***it is my job to match my time with 100% of your efforts.*** This business is truly what you design it to be, and I'm here to help in any way that I can. Again, congratulations on your new business and welcome to our Fabulous Geaux Girls Unit! I look forward to working with you now and in the future.